

WHY BECOME A CERTIFIED SUPPLY QUALITY PROFESSIONAL?

As a Certified Supply Quality Professional (CSQP) you will demonstrate your knowledge of supplier management processes from strategic development to deployment, as well as the risk management tools you will use to protect your business. By developing suppliers through a collaborative and productive relationship, both the customer and supplier will benefit.

What Are the Core Competencies of a CSQP?

- Enhanced supplier strategy including life-cycle management, supply chain cost analysis, agreements, and contracts.
- Strong risk management techniques through analysis and preventive strategies, and mitigation control.
- Improved supplier selection and part qualification processes through design reviews and part, process, and service qualification.
- Supplier performance monitoring and improvement with supplier metrics and CAPA.
- Supplier quality management through quality auditing, project management, and performance evaluations.
- Relationship management techniques including supplier onboarding, communication, leadership, and collaboration.
- Business governance, ethics, and compliance in the areas of confidentiality, intellectual property, and compliance laws.

What Is the Value to Your Company?

Well-managed supplier performance can save your company lost revenue through high-quality operational control of suppliers' overall quality performance.

- Capitalize on component quality assurance that meets or exceeds design specifications.
- Gain a strong competitive advantage when suppliers react instantly to evolving markets and customer demands.
- Improve buying power through accurate, timely supplier data.
- Make better business decisions with up-to-date supplier data.
- Ensure steady and consistent material quality.
- Improve overall quality through consistent supplier compliance to defined quality standards.

What Is the Value to You?

- Qualify for more positions within modern business environments.
- CSQPs with three to five years of experience make an average salary of \$85k per year; compared to those without certification who make approximately \$72k (national average).*

*Please see the current Quality Progress Salary Survey at: asq.org/qualityprogress/.



Qualifications and Requirements for CSQP Certification

Candidates must have eight years of on-the-job experience in one or more of the areas of the CSQP Body of Knowledge.

Education

Candidates who have completed a degree from a college, university, or technical school can waive some part of the eight-year experience requirement as follows:

- Diploma from a technical or trade school—one year waived
- Associate's degree—two years waived
- Bachelor's degree—four years waived
- Master's or doctorate degree—five years waived

Supplier Quality Professional Learning Resources and Certification Preparation

- Supplier Quality Training (on-site and online learning)
- *The Certified Supplier Quality Professional Handbook*
- Certified Supplier Quality Professional Question Bank
- Customer-Supplier Division—an ASQ professional network

Recertification Required?

Yes, every three years.

How to Enroll for Certification

Visit asq.org/cert

MARKETPLACE INFORMATION

COMMON JOB FUNCTIONS

| |
|-------------------------------|
| Auditor/Inspector |
| Consultant |
| Director |
| Project/Program Manager |
| Quality Analyst |
| Quality Manager |
| Software Development Engineer |
| Software Quality Engineer |
| Software Test Engineer |
| Supervisor |
| Web Architect |

COMMON INDUSTRIES

| |
|--------------------------------|
| Aerospace |
| Energy |
| Financial |
| Government |
| Healthcare |
| Manufacturing |
| Medical Devices/Pharmaceutical |
| Military |
| Pharmaceutical |
| Telecommunications |
| Transportation |

Key Market Trends

- The global supply chain is estimated to be a \$26 trillion per year industry.
- Between 2015 and 2020, the number of available jobs in supply chain industries is estimated to grow by 26 percent (Source: SDC Executive 2016).
- Currently, the demand-to-supply ratio of jobs to qualified individuals is six to one. Most of the openings exist in middle management positions, where there is a current shortage of 54 percent.