# LEARN • INSPIRE • ENGAGE • ACHIEVE



SEPTEMBER 28 - 30, 2020

VIRTUAL EXHIBIT/SPONSORSHIP PROSPECTUS

STAY CONNECTED WITH ASQ in 🗹 🗗

QUALITY 4.0 SUMM

Welcome to Quality 4.0 Sun

Opening Keyns

TTER EVERY DAY

# **BUILDING A BETTER QUALITY 4.0 BLUEPRINT**

Drafting a successful Quality 4.0 plan can be complicated, with many quality professionals unsure or even unaware of the tools required to frame out the project. At the 2020 Quality 4.0 Summit, quality professionals and organizations will learn how to map a surefire digital transformation strategy and become architects of a resilient, successful project that is built to last.

Join us for the 2020 Quality 4.0 Summit to hear from and connect with some of the best and brightest minds from the world of quality. As a sponsor and exhibitor, you will be uniquely positioned to provide solutions to attendees on how to reach the next level through product offerings.

This year, the Summit will transition to a new, virtual event format. This virtual gathering will continue to provide quality professionals unique insight into how the new digital frontier can better inform, drive, and innovate quality standards within an organization. ASQ offers various sponsorship offerings, from branding and engagement opportunities to a virtual solutions exchange. To secure your spot and gain access to quality professionals attending the Quality 4.0 Summit, please contact:

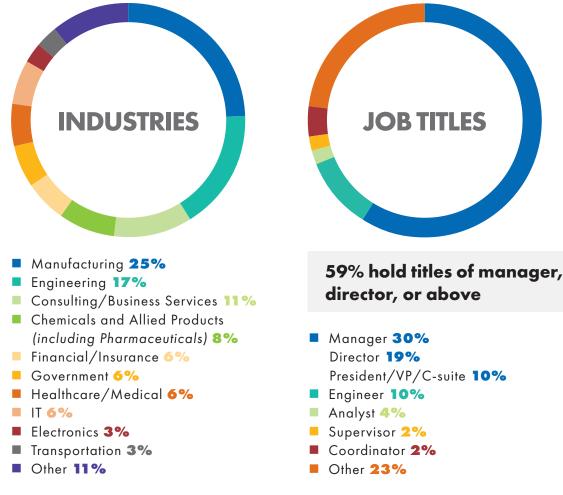
## **ASQ MEDIA SALES**

companies 1-L Pat Price Sales Manager 202-367-2462 pprice@smithbucklin.com

COMPANIES M-Z Scott Narug Sales Manager 312-673-5974 snarug@smithbucklin.com

# ATTENDEE PROFILE

The Quality 4.0 Summit brings together more than 225 professionals from manufacturing, engineering, medical, and government communities looking to define the role quality plays in the transformation of their organizations, teams and careers.



## SNAPSHOT OF ORGANIZATIONS IN ATTENDANCE AT THE 2019 QUALITY 4.0 SUMMIT:

AECOM **Airbus Helicopters** Apple BISK The Boeing Company Boston Consulting Group **Bowers Management** Analytics Cardinal Health Carrier Cisco The Dow Chemical Company Ecolab Fedex Corporation Fujitsu Gables Engineering Inc. **General Dynamics IBM** Corporation Ingersoll Rand Inserpetrol **LexisNexis** 

Lockheed Martin Mary Kay Microsoft Moen NASA Neapco Driveline Systems Northrop Grumman Office Depot Pisa Biopharm Inc. PPG Industries, Inc. Pratt & Whitney Quest Management Inc Raytheon Seagate Spellman High Voltage Electronics Stanley Black and Decker Syneos Health Thales Thermo Fisher Veeva Systems Inc Vertex Pharmaceuticals

# EXHIBIT IN THE QUALITY 4.0 SOLUTIONS EXCHANGE

Showcase your products and services by exhibiting in the Quality 4.0 Solutions Exchange. Upgrade to the premium booth and receive additional features such as video chat, an enhanced listing, and more. Powered by CadmiumCD, access between the Quality 4.0 education sessions, networking events, and Solutions Exchange will be seamless, maximizing traffic flow and engagement.

Benefits and Features	Premium Booth \$2,500	Standard Booth \$1,500
A. Booth Banner*	<b>~</b>	
B. Video Chat	✓	
Enhanced Listing	✓	
C. Lead Retrieval*	<b>~</b>	<b>~</b>
D. Logo Recognition	<b>~</b>	<b>~</b>
E. Introduction Video*	<b>~</b>	<b>~</b>
F. Collateral Upload*	(4) Files	(2) Files
Web Links	(2) Links	(1) Link
G. Product/Solution Description	1,000 Words	300 Words
Opportunity to Offer Booth Giveaway	<b>~</b>	<b>v</b>
Event Registrations	(2) Passes	(1) Pass
Virtual Booth Open for (1) Year	~	V

\*Exhibitor will receive detailed analytics and reporting for these booth features.

	€ te ✔ Visited 🖸 Tweet This ♀ Locate t	his booth X	
eventScr	ribe Get a dem event	to of the virtual is platform et A Demo	
Coveringer Hunt	Users to the second sec	in event management software company with more than rience providing solutions for Meeting Planners, sers, Education Directors, and Attendes. The company's latform is trusted by more than 3,500 meeting ridwide to collect, manage, and share content to all	
Copyrght 2020 CadmarrCD All Rgms Resorved		00	Download he full list o virtual bootl features!

## Premium Booth

### **Attendee Engagement Opportunities**

- ✓ Live chat and face-to-face video option
- Social media connectivity
- ✓ Email
- Sponsored product demos and networking sessions
- Links to your webinars, video, white papers, brochures, and more

# BECOME A SPONSOR

Maximize your impact through advertising and sponsorships to stand out from the crowd. Customize a program to deliver ROI for your goals.



## **Quality 4.0 Underwriting Sponsor** \$25,000 | 1 Available

The Underwriting Sponsor receives the highest level of recognition throughout the Quality 4.0 Summit virtual program. As the exclusive sponsor, your organization receives marquee advertising and recognition on the eventScribe Live Streaming page, an opportunity to position your thought leadership among our attendees via an on-demand session, and a pre-conference attendee email. You'll also receive a premium booth in the Solutions Exchange and recognition in the Opening Keynote and ASQ's pre-conference attendee communications.

## **Education Advocate**\*

\$7,500 | 4 Available

Advocate ASQ education by sponsoring one of the areas of focus for Quality 4.0. Sponsorship includes a standard booth in the Solutions Exchange, plus the opportunity to present a breakout session in the selected track along with recognition in the conference and education materials. Attendees will be able to watch these sessions at their convenience for the 30 days while event is live. Select from the following areas of focus:

- The Quality 4.0 Framework
- Human vs. Artificial Intelligence: People-Tech Juncture
- The Culture Keystone
- The Lighthouse Series

\*Please note that your content should be educational in nature and should not be a sales product pitch or demo. All content is subject to approval from the ASQ education team.



# Attendee Gift

\$10,000 | 1 Available

Partner with ASQ to provide a co-branded VIP attendee gift for the first 300 Quality 4.0 registrants. The gift will be shipped directly to attendees and cost is inclusive of product and shipping expenses. Contact ASQ Media Sales for available items. Includes a standard booth in the Solutions Exchange.



# Attendee Countdown Enewsletter

\$5,000 | 1 Available

Get in front of Quality 4.0 attendees early and often by placing a lead banner ad in the event countdown email. ASQ will send an email to attendees once a week for the five weeks leading up to the event. Includes a standard booth in the Solutions Exchange.



# Q-Talks

\$3,000 | 6 Available

A valuable opportunity to present a 20-minute case study, product demo, or client testimonial to a captive audience. Includes a standard booth in the Solutions Exchange.



# **Sponsored Networking Session**

Call for pricing | 2 Available Sponsor a Quality 4.0 Virtual Cocktails and Live Chat Session to engage and network with attendees. Contact ASQ Media Sales to start customizing this event to your brand and needs!

# **ADDITIONAL OPPORTUNITIES FOR YEAR-ROUND EXPOSURE**

Reach quality professionals around the world and those who are most interested in Quality 4.0 initiatives with ASQ**TV**.

Advertising on **videos.asq.org** offers several cost-effective opportunities to position your company as a leader in front of influential—and highly engaged—quality professionals.

ASQ**TV** provides our members with access to videos on a range of topics, including:

- Careers in Quality
- Cost of Quality
- ISO and Standards
  Lean Six Sigma
- Quality 4.0
- Quality Tools
- Lean Six Sigma
- Manufacturing
- Organizational Excellence

# **BENEFITS OF ASQTV WEBSITE ADVERTISING**

- Cross-promotion within ASQ publications and communications
- Directs visitors to the landing page of your choice
- Year-round visibility reinforces brand recognition
- Allows dynamic, time-sensitive promotion
- More than 135,000 visits a month

# **ASQ**TV **SPONSORSHIPS**

Run-of-site Banner (300x250)	\$5,000 per year
Exclusive Channel Sponsor	\$7,500 per year
Exclusive Video Sponsor	\$2,500 (pre-roll before video)
Supplied Sponsor Video	\$4,000 per year

Contact
ASQ Media Sales

to reserve your

space!



# **QUALITY 4.0 SUMMIT** SEPTEMBER 28 - 30, 2020

## **EXHIBIT/SPONSOR APPLICATION AND CONTRACT**

## **A. Company Contact Information**

Please indicate how you would prefer your company name and contact information be listed in the conference materials.

Company Name		
Company Contact Person	Title	
Mailing Address		
City, State, Postal Code, Country		
Phone	Email	
Website		

## **B. Fulfillment Contact Information**

Please provide a contact for exhibit and sponsorship fulfillment (if different from above).

Fulfillment Contact Person

Phone

Email

## C. Quality 4.0 Solutions Exchange

Select your virtual booth option.

Premium Booth \$2,500

## D. Sponsorship Options

Select your sponsorship(s).

Quality 4.0 Underwriting Sponsor	\$25,000
Education Advocate	\$7,500
Attendee Gift	\$10,000
Attendee Countdown Enewsletter	\$5,000
Q-Talks	\$3,000
Sponsored Networking Session	Call for pricing

### ADDITIONAL NOTES

### E. Payment & Acceptance

Full payment is due with signed contract and an invoice will be provided via email to the designated fulfillment contact. By signing this Application and Contract, the Exhibitor/Sponsor agrees to abide by all terms as printed in the Rules & Regulations.

Signature

Date

## **RULES & REGULATIONS | ASQ QUALITY 4.0 VIRTUAL SUMMIT**

This Application and Contract to participate in ASQ's Quality 4.0 Virtual Summit during the dates of September 28-30, 2020 shall become effective when it has been submitted by the exhibiting company accepted by the American Society for Quality ("ASQ"). The individual signing this Application and Contract represents and warrants that he/she is duly authorized to execute this binding Application and Contract on behalf of the exhibiting company. By signing below, the exhibiting company agrees to be bound by the terms and conditions below. The exhibiting company agrees that upon acceptance of this Application and Contract by ASQ, with or without appropriate payment of the exhibition fee and further action by the exhibiting company, this Application and Contract, together with the terms and conditions below, (collectively "this Contract") shall become a legally binding contract between ASQ and exhibiting company ("Exhibitor").

ASQ is not liable for any loss sustained by the participant as a result of the participant's or any third party's failure to access the conference website, or as a result of any breakdowns, software errors, incomplete or inaccurate transfer of information. The parties garee that this agreement (and any other agreement referred to herein) contain the complete agreement between the parties and supersedes any prior understandings, agreements, or representations by or between the parties, written or oral, which may have related to the subject matter hereof in any way. The exhibitor is responsible for creating and providing booth content. If the exhibitor fails to respond in a timely manner for content or otherwise fails to deliver content, ASQ shall be under no obligation to change the dates of the event or provide a refund. ASQ reserves the right to prohibit, limit, or discontinue the distribution of gifts, giveaways, or similar promotions. There will be no announcements of exhibitors' contests, drawinas, or winners during the exhibition.

### **PAYMENTS, CANCELLATIONS, & REFUNDS**

Applications and Contracts must be accompanied with payment in full. Applications and Contracts will not be processed, nor space assigned without the required payment. Credit card payments can be made online using American Express, MasterCard, or Visa. Make all checks payable to the American Society for Quality and remit to the following address:

American Society for Quality Attn: Accounts Receivable P.O. Box 555, Milwaukee, WI 53202

# CANCELLATION OF FULL OR PARTIAL EXHIBIT OR SPONSORSHIP

Full payment is required and no refunds whatsoever will be made on cancellations or reductions of space. Should an Exhibitor or Sponsor cancel even partial space, the Exhibitor or Sponsor is responsible for 100% of the contracted sponsorship.

#### **CANCELLATION OR CHANGES TO EVENT**

If for any reason beyond ASQ 's control ASQ determines

that ASQ's Quality 4.0 Virtual Summit must be cancelled, shortened, delayed, dates changed, or otherwise altered or changed, Exhibitor or Sponsor understands and agrees that ASQ shall not refund the rental fees paid to it by Exhibitor or Sponsor and that all losses and damages that it may suffer as a consequence thereof are its responsibility and not that of ASQ or its directors, officers, employees, agents or subcontractors. Exhibitor or Sponsor understands that it may lose all monies it has paid to ASQ for the Event, as well as other costs and expenses it has incurred, including travel to the Event, setup, lodging, decorator freight, employee wages, etc.

Exhibitor or Sponsor, as a condition of being permitted by ASQ to be an Exhibitor or Sponsor of ASQ's Quality 4.0 Virtual Summit agrees to indemnify, defend and hold harmless ASQ, its directors, officers employees, agents and subcontractors from any and all loss which Exhibitor or Sponsor may suffer as a result of Event cancellation, duration, delay or other alterations or changes caused in whole, or in part, by any reason outside ASQ's control. The terms of this provision shall survive the termination or expiration of this Contract.

#### **ELIGIBILITY TO PARTICIPATE**

An Exhibitor or Sponsor's eligibility to participate in the Event must remain in effect from the time of submission of the Application and Contract to the time of the Event and should ASQ determine that an Exhibitor or Sponsor which it had previously determined was eligible to exhibit at the Event is no longer eligible to do so, ASQ may notify the Exhibitor or Sponsor and may terminate the Application and Contract without liability upon written notice to Exhibitor or Sponsor.

#### SUBLETTING OF EXHIBIT SPACE PROHIBITED

Exhibitors are prohibited from assigning or subletting a booth or any part of the space allotted to them nor shall they exhibit or permit to be exhibited in their space any products or advertising materials which are not a part of their own regular products, or which are not compatible with the purpose and/ or character of the ASQ Event as determined by ASQ in its sole discretion.

#### **PROMOTIONAL ACTIVITIES**

Further, Exhibitors shall not engage in any promotional activities which ASQ determines to be outside the purpose and/or character of the ASQ Event as determined by ASQ in its sole discretion.

#### **RETAIL SALES**

No retail sales, where payment is received and product delivered, are permitted on the Event Floor at any time. Payment and/or orders may be taken for future delivery.

#### INTELLECTUAL PROPERTY MATTERS

The Exhibitor or Sponsor represents and warrants to ASQ that no materials used in or in connection with their exhibit infringe the trademarks, copyrights (including, without limitation, copyrights in music and other materials used or broadcast by Exhibitor) or other intellectual property rights of any third party. The Exhibitor or Sponsor agrees to immediately notify ASQ of any information of which the Exhibitor or Sponsor becomes aware regarding actual or alleged infringement of any third party's trademarks, copyrights or other intellectual property rights. The Exhibitor or Sponsor agrees to indemnify, defend and hold ASQ, its officers, directors, employees, agents, successors and assigns harmless from and against all losses, damages and costs (including attorney's fees) arising out of or related to claims of infringement by Exhibitor, its employees, agents, or contractors of the trademarks, copyrights and other intellectual property rights of any third party.

Notwithstanding the foregoing, ASQ, its officers, directors, employees, agents, and each of them, shall not be liable for and expressly disclaims all liability for infringement or alleged infringement of the trademarks, copyrights or other intellectual property of any third party arising out of the actions of any Exhibitors. The terms of this provision shall survive the termination or expiration of this Contract.

#### USE OF AMERICAN SOCIETY FOR QUALITY NAME

ASQ's Quality 4.0 Virtual Summit and the Event logo are registered trademarks owned by the ASQ. Participation by an Exhibitor or Sponsor in the event does not entitle the Exhibitor or Sponsor to use such names or logos, except that the Exhibitor or Sponsor may reference the Event and use the Event logo with reference to the Exhibitor's participation as an Exhibitor or Sponsor at the ASQ's Quality 4.0 Virtual Summit. Participation in the Event does not imply endorsement or approval by ASQ of any product, service or participant and none shall be claimed by any participant.

#### INDEMNIFICATION

Exhibitor or Sponsor agrees that it will indemnify, defend and hold Event Management, ASQ, their respective officers, directors, employees, agents and each of them, harmless from and against a) the performance or breach of this Contract by Exhibitor, its employees, agents or contractors; b) the failure by Exhibitor, its employees, agents or contractors to comply with applicable laws, regulations and ordinances; and c) the act, omission, negligence, gross negligence, or willful misconduct of Exhibitor, its employees, agents, contractors, licensees, guests, or invitees. This indemnification of Event Management by Exhibitor or Sponsor is effective unless such injury was caused by the sole gross negligence or willful misconduct of Event Management. Exhibitor or Sponsor agrees that if Event Management or ASQ is made a party to any litigation commenced by or against Exhibitor, or relating to this Contract or the premises leased hereunder, then EXHIBITOR OR SPONSOR WILL PAY ALL COSTS AND EXPENSES, INCLUDING ATTORNEYS' FEES, INCURRED BY OR IMPOSED UPON EVENT MANAGEMENT OR ASQ BY REASON OF SUCH LITIGATION. THE TERMS OF THIS PROVISION SHALL SURVIVE THE TERMINATION OR EXPIRATION OF THIS CONTRACT.

#### AMENDMENTS/ INTERPRETATION

ASQ reserves the right to amend and enforce this Contract.

Written notice of any amendments shall be given to each affected Exhibitor. Each Exhibitor, for itself, its agents and employees, agrees to abide by this Contract set forth therein, or by any subsequent amendments. ASQ reserves the sole right to interpret this Contract. All interpretations are final and are not subject to review or to appeal. Exhibitors which, in the sole interpretation of ASQ shall be subject to disciplinary action up to and including ejection from the Event and refusal to participate in any future events or Events of ASQ.

### **ENFORCEMENT/MISCELLANEOUS**

This Contract is governed by Wisconsin law and the Exhibitor or Sponsor consents to the exclusive jurisdiction of the State and Federal courts seated in Milwaukee County, Wisconsin, with respect to any action arising out of this Contract or ASQ. The parties explicitly acknowledge and agree that the provisions of this Contract are both reasonable and enforceable. However, the provisions of this Contract are severable and, as such, the invalidity of any one or more provisions shall not affect or limit the enforceability of the remaining provisions. Should any provision shall be enforced to the maximum extent permitted by law.

This Contract will be binding on the Exhibitor's heirs, successors and assigns.

### LIMITATION OF LIABILITY

IN NO EVENT SHALL THE FACILITY, THE ASQ. EVENT, ASQ. THEIR OWNERS, MANAGERS, OFFICERS OR DIRECTORS. AGENTS, EMPLOYEES, INDEPENDENT CONTRACTORS, SUBSIDIARIES AND AFFILIATES (COLLECTIVELY "ASQ PARTIES") BE LIABLE TO THE EXHIBITOR OR SPONSOR FOR ANY THIRD PARTY HIRED BY OR OTHERWISE ENGAGED BY THE EXHIBITOR OR SPONSOR FOR ANY LOST PROFITS OR ANY OTHER INDIRECT, SPECIAL, PUNITIVE, EXEMPLARY, INCIDENTAL OR CONSEQUENTIAL DAMAGES, INCLUDING ATTORNEY'S FEES AND COSTS, ARISING OUT OF THIS APPLICATION AND CONTRACT OR CONNECTED IN ANY WAY WITH USE OF OR INABILITY TO USE THE SERVICES OUTLINED IN THIS APPLICATION AND CONTRACT OR FOR ANY CLAIM BY EXHIBITOR, EVEN IF ANY OF THE ASQ PARTIES HAVE BEEN ADVISED. ARE ON NOTICE, AND/OR SHOULD HAVE BEEN AWARE OF THE POSSIBILITY OF SUCH DAMAGES. EXHIBITOR OR SPONSOR AGREES THAT ASQ PARTIES' SOLE AND MAXIMUM LIABILITY TO EXHIBITOR, REGARDLESS OF THE CIRCUMSTANCES, SHALL BE THE REFUND OF THE EXHIBIT BOOTH FEE. EXHIBITOR OR SPONSOR AGREES TO INDEMNIFY AND DEFEND THE ASQ PARTIES FROM ANY CLAIMS BROUGHT BY A THIRD PARTY HIRED BY, OR ENGAGED BY THE EXHIBITOR OR SPONSOR FOR ANY AMOUNT BEYOND THE EXHIBIT BOOTH FEE. FURTHER. EXHIBITOR OR SPONSOR AGREES TO PAY ALL ATTORNEY'S FEES AND COSTS INCURRED BY ASQ PARTIES ARISING OUT OF, OR IN ANY WAY RELATED TO, THIS CONTRACT. EXHIBITOR OR SPONSOR SHALL BE SOLELY RESPONSIBLE FOR ITS ATTORNEY'S FEES AND COSTS.