

RISK!

- GREG HUTCHINS
- THOM SCHOENFELDT
- BETTY KILDOW



5. Stable Supplier Capability
World-class Supply Chain



Manage
- Uncertainty
- Stakeholder Expectations
Proactive

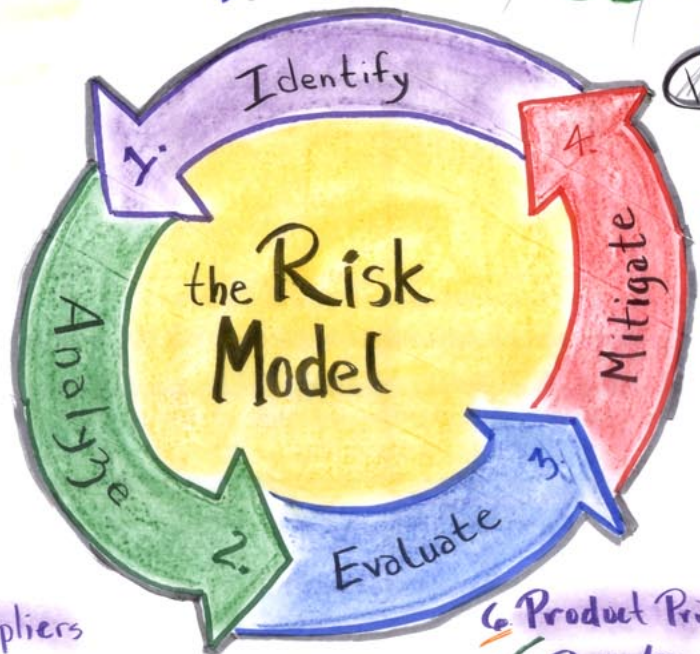


8. Supplier Trust
Supply Verification
TRUST, BUT VERIFY
- Ronald Reagan

7. Looking Back
Looking Forward



Lean Supply
No buffer inventory
Buffer inventories



PCA was audited!



3 DATA POINTS = TREND
2. "Changing Safety Rules"
3. "Lead found in Toys"

4. Single Source → Multiple Suppliers

Public Safety Trumps EVERYTHING!

9. Quality Audits
Risk Audits

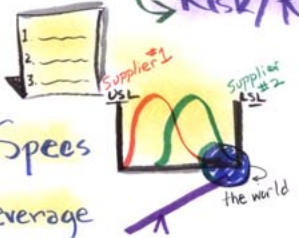


Definition of RISK

Changes with Experience (Knowledge)

- * Prioritize
- * Internal Specs
- * Sole Source Leverage
- * What's in your refrigerator?
- * Understand supply origins

6. Product Price \$\$
Risk/Reliability



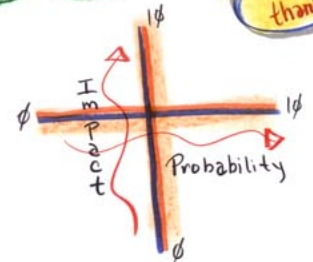
What's your appetite for risk?

10. Business as Usual
Business Continuity Management

NO MELAMINE
thank you!



Rodrigue



CONCEPTS CAPTURED