

RISK!

- GREG HUTCHINS
- THOM SCHOENFELDT
- BETTY KILDOW



5. Stable Supplier Capability
World-class Supply Chain



- Preventive
- Predictive
- Risk is
 - Inherent
 - Global
 - Outsourced
 - Controlling
- Manage
 - Uncertainty
 - Stakeholder Expectations
- Proactive



8. Supplier Trust
Supply Verification

TRUST, BUT VERIFY
- Ronald Reagan

7. Looking Back
Looking Forward

3. Just in Time to Just in Case

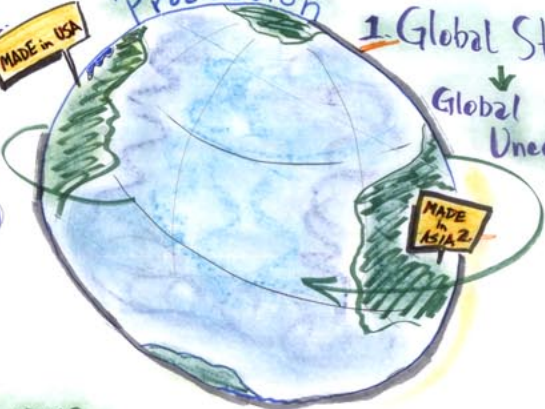
Lean Supply No buffer inventory
Buffer inventories

What if Risk analysis

PCA was audited!

Production

1. Global Stability
Global Uncertainty



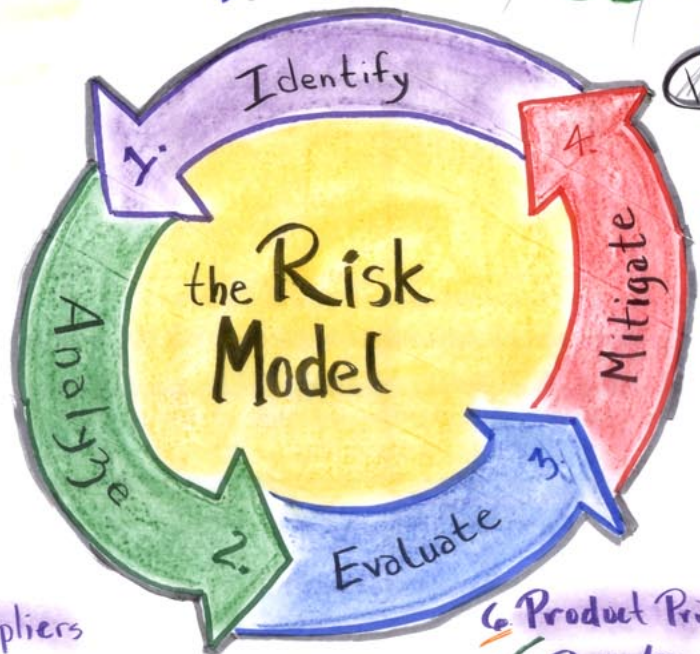
What's your appetite for risk?

10. Business as Usual Business Continuity Management

NO MELAMINE thank you!



Rodrigue



3 DATA POINTS = TREND
2. "Changing Safety Rules"
3. "Lead found in Toys"

4. Single Source → Multiple Suppliers

Public Safety Trumps EVERYTHING!

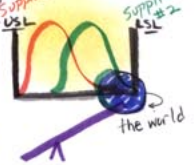
9. Quality Audits Risk Audits



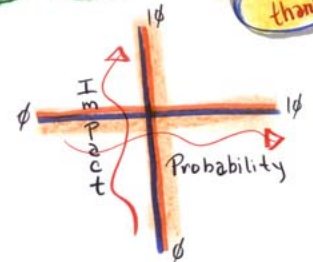
Definition of RISK

Changes with Experience (Knowledge)

- * Prioritize
- * Internal Specs
- * Sole Source Leverage
- * What's in your refrigerator?
- * Understand supply origins



6. Product Price \$\$
Risk/Reliability



CONCEPTS CAPTURED