Certified Quality Auditor

Quality excellence to enhance your career and boost your organization’s bottom line

asq.org/certification
Certification from ASQ is considered a mark of quality excellence in many industries. It helps you advance your career, and boosts your organization’s bottom line through your mastery of quality skills. Becoming certified as a Quality Auditor confirms your commitment to quality and the positive impact it will have on your organization.
The Certified Quality Auditor is a professional who understands the standards and principles of auditing and the auditing techniques of examining, questioning, evaluating, and reporting to determine a quality system’s adequacy and deficiencies. The Certified Quality Auditor analyzes all elements of a quality system and judges its degree of adherence to the criteria of industrial management and quality evaluation and control systems.

Examination
Each certification candidate is required to pass a written examination that consists of multiple-choice questions that measure comprehension of the Body of Knowledge. The Quality Auditor examination is a one-part, 150-question, five-hour exam and is offered in English.

Education and/or Experience
You must have eight years of on-the-job experience in one or more of the areas of the Certified Quality Auditor Body of Knowledge. A minimum of three years of this experience must be in a decision-making position. “Decision-making” is defined as the authority to define, execute, or control projects/processes and to be responsible for the outcome. This may or may not include management or supervisory positions.

If you were ever certified by ASQ as a Quality Engineer, Reliability Engineer, Software Quality Engineer, or Manager, experience used to qualify for certification in these fields applies to certification as a Quality Auditor.

If you have completed a degree* from a college, university, or technical school with accreditation accepted by ASQ, part of the eight-year experience requirement will be waived as follows (only one of these waivers may be claimed):

- Diploma from a technical or trade school—one year will be waived.
- Associate degree—two years waived.
- Bachelor’s degree—four years waived.
- Master’s or doctorate—five years waived.

*Degrees or diplomas from educational institutions outside the United States must be equivalent to degrees from U.S. educational institutions.
Minimum Expectations for a Certified Quality Auditor

- Must possess the knowledge and ability to effectively conduct different types of audits, as appropriate for the method, relationship, or purpose of the audit, and must recognize the effect those audit types will have on the audit scope and outcomes.

- Must be able to audit in a professional, ethical, and objective manner using and interpreting applicable standards or requirements, with an awareness of potential legal and financial ramifications.

- Must be able to effectively plan, communicate, and execute an audit within its defined scope, including scheduling resources, conducting necessary meetings in performance of the audit, and using appropriate techniques to gather, identify, and classify objective evidence.

- Must be able to verify, document, and communicate audit results, develop an audit report, and evaluate the effectiveness of corrective action and follow up.

- Must possess interpersonal skills to resolve conflict, conduct interviews, and make presentations while participating as an audit team member, and must possess knowledge of the unique responsibilities of the lead auditor and team facilitator.

- Must understand the value that quality auditing adds to the organization and how auditing can reveal interrelationships between business processes that can influence outcomes and organizational risk.

- Must be able to select appropriate quality and auditing tools and techniques, and use them effectively in a variety of practical applications.

For comprehensive exam information on Quality Auditor certification, visit [asq.org/certification](http://asq.org/certification).
Auditing Fundamentals

(27 Questions)

A. Types of quality audits

1. Method
   Define, differentiate, and analyze various audit types by method: product, process, desk, department, function, element, system, management. (Analyze)

2. Auditor-auditee relationship
   Define, differentiate, and analyze various audit types by auditor-auditee relationship: first-party, second-party, third-party, internal and external. (Analyze)

3. Purpose
   Define, differentiate, and analyze various audit types by purpose: verification of corrective action (follow-up) audits, risk audits, accreditation (registration) and compliance audits, surveillance and for-cause audits. (Analyze)
4. Common elements with other audits
Identify elements such as audit purpose, data gathering techniques, tracing, etc., that quality audits have in common with environmental, safety, financial, and other types of audits. (Apply)

B. Purpose and scope of audits
1. Elements of purpose and scope
Describe and determine how the purpose of an audit can affect its scope. (Apply)

2. Benefits of audits
Analyze how audits can be used to provide an independent assessment of system effectiveness and efficiency, risks to the bottom line, and other organizational measures. (Analyze)

C. Criteria to audit against
Define and distinguish between various audit criteria, such as external (industry, national, international) standards, contracts, specifications, quality awards, policies, internal quality management system (QMS), sustainability, social responsibility, etc. (Analyze)

D. Roles and responsibilities of audit participants
Define and describe the functions and responsibilities of various audit participants, including audit team members, lead auditor, client, auditee, etc. (Apply)

E. Professional conduct and consequences for auditors
1. Professional conduct and responsibilities
Define and apply the ASQ Code of Conduct, concepts of due diligence and due care with respect to confidentiality and conflict of interest, and appropriate actions in response to the discovery of illegal activities or unsafe conditions. (Apply)

2. Legal consequences
Identify potential legal and financial ramifications of improper auditor actions (carelessness, negligence, etc.) in various situations, and anticipate the effect that certain audit results can have on an auditee’s liability. (Apply)

3. Audit credibility
Identify and apply various factors that influence audit credibility, such as auditor independence, objectivity, and qualifications. (Apply)

II Audit Process (42 Questions)
A. Audit preparation and planning
1. Elements of the audit planning process
Evaluate and implement the basic steps in audit preparation and planning: verify audit authority; determine the purpose, scope, and type of audit; identify the requirements to audit against and the resources necessary, including the size and number of audit teams. (Evaluate)

2. Auditor selection
Identify and examine various auditor selection criteria, such as education, experience, industry background, and subject matter or technical expertise. (Analyze)

3. Audit-related documentation
Identify the sources of pre-audit information and examine audit-related documentation, such as audit criteria references and results from prior audits. (Analyze)

4. Logistics
Identify and organize audit-related logistics, including travel, safety and security considerations, the need for escorts, translators, confidentiality agreements, clear right of access, etc. (Analyze)

5. Auditing tools and working papers
Identify the sampling plan or method and procedural guidelines to be used for the specific audit. Select and prepare working papers (checklists, log sheets, etc.) to document the audit. (Create)
6. **Auditing strategies**
   Identify and use various tactical methods for conducting an audit, such as forward and backward tracing, discovery, etc. (Apply)

B. **Audit performance**

1. **On-site audit management**
   Interpret situations throughout the performance of the audit to determine whether time is being managed well and when changes need to be made, such as revising planned audit team activities, reallocating resources, adjusting the audit plan, etc., and communicate with the auditee about any changes or other events related to the audit. (Analyze)

2. **Opening meeting**
   Manage the opening meeting of an audit by identifying the audit’s purpose and scope, describing any scoring or rating criteria that will be used during the audit, creating a record of the attendees, reviewing the audit schedule, and answering questions as needed. (Apply)

3. **Audit data collection and analysis**
   Use various data collection methods to capture information: conducting interviews, observing work activities, taking physical measurements, examining documents, etc. Evaluate the results to determine their importance for providing audit evidence. (Evaluate)

4. **Establishment of objective evidence**
   Identify and differentiate characteristics of objective evidence, such as observed, measured, confirmed or corroborated, and documented. (Analyze)

5. **Organization of objective evidence**
   Classify evidence in terms of significance, severity, frequency, and level of risk. Evaluate the evidence for its potential impact on product, process, system, cost of quality, etc., and determine whether additional investigation is required to meet the scope of the audit. (Evaluate)

6. **Exit and closing meetings**
   Formally manage these meetings: reiterate the audit’s purpose, scope, and scoring or rating criteria, and create a record of the attendees. Present the audit results and obtain concurrence on evidence that could lead to an adverse conclusion. Discuss the next steps in the process (follow-up audit, additional evidence-gathering, etc.), and clarify who is responsible for performing those steps. (Apply)

C. **Audit reporting**

1. **Report development and content**
   Group observations into actionable findings of significance, and identify the severity and risk to the client and the auditee. Use appropriate steps to generate the audit report: organize and summarize details, review and finalize results, emphasize critical issues, establish unique identifiers or codes for critical issues to facilitate tracking and monitoring, etc. (Create)

2. **Effective reports**
   Develop and evaluate components of effective audit reports, including background information, executive summary, prioritized results (observations, findings, opportunities for improvement, etc.). Use graphical tools or other means of emphasizing conclusions, and develop a timeline for auditee response and/or corrections. (Create)

3. **Final audit report steps**
   Obtain necessary approvals for the audit report and distribute it according to established procedures. Identify the contents of the audit file and retain the file in accordance with established policies and procedures. (Apply)

D. **Audit follow-up and closure**

1. **Elements of the corrective action process**
   Identify and evaluate various elements: assignment of responsibility for problem identification; the performance of root cause analysis and recurrence prevention. (Evaluate)
2. **Review of corrective action plan**  
Evaluate the acceptability of proposed corrective actions and schedule for completion. Identify and apply strategies for negotiating changes to unacceptable plans. (Evaluate)

3. **Verification of corrective action**  
Determine the adequacy of corrective actions taken by verifying and evaluating new or updated procedures, observing revised processes, conducting follow-up audits, etc. (Evaluate)

4. **Follow-up on ineffective corrective action**  
Develop strategies to use when corrective actions are not implemented or are not effective, such as communicating to the next level of management, reissuing the corrective action request, and re-auditing. (Create)

5. **Audit closure**  
Identify and apply various elements of, and criteria for, audit closure. (Apply)

### Auditor Competencies  
**(25 Questions)**

#### A. Auditor characteristics  
Identify characteristics that make auditors effective: interpersonal skills, problem-solving skills, attention to detail, cultural awareness and sensitivity, ability to work independently as well as in a group or on a team, etc. (Apply)

#### B. On-site audit resource management  
Identify and apply techniques for managing audit teams, scheduling audit meetings and activities, making logistical adjustments, etc. (Apply)

#### C. Conflict resolution  
Identify typical conflict situations (mild to vehement disagreements, auditee delaying tactics, interruptions, etc.) and determine appropriate techniques for resolving them: clarifying the question or request, reiterating ground rules, intervention by another authority, cool-down periods, etc. (Analyze)

#### D. Communication and presentation techniques  
Select and use written, oral, and electronic communication techniques for presentations made during audits for opening, closing, ad hoc meetings, etc. Use technical and managerial reporting techniques, including graphs, charts, diagrams, multimedia aids, etc., in various situations: domestic, global, in-person, virtual (e-audits), multiple sites simultaneously, etc. (Evaluate)

#### E. Interviewing techniques  
Select and use appropriate interviewing techniques and methodologies. (Apply)

1. **Use open-ended or closed question types**
2. **Use active listening, paraphrasing, empathy, etc.**
3. **Recognize and respond to non-verbal cues: body language, the significance of pauses and their length, etc.**
4. **Determine when and how to prompt a response: when supervisors are present, when interviewing a group of workers, when using a translator, etc.**

#### F. Team dynamics  
Define, describe, and apply various aspects of team dynamics. (Apply)

1. **Team-building: clarifying roles and responsibilities for participants and leaders to ensure equitable treatment for all team members, providing clear direction for deliverables, identifying necessary resources and ensuring their availability, etc.**
2. **Team facilitation: providing coaching and guidance, defusing clashes between members, eliciting input from all, cultivating objectivity, overseeing progress, encouraging diverse views and consensus, etc.**
3. **Stages of team development: forming, storming, norming, and performing**
Audit Program Management and Business Applications
(30 Questions)

A. Audit program management

1. **Senior management support**
   Identify and explain management’s role in creating and supporting the audit function. (Understand)

2. **Staffing and resource management**
   Develop staffing budgets that provide adequate time for auditors to plan, conduct, and respond to scheduled audits, including time and resources that internal auditees need to participate. Identify any special equipment resources needed and ensure their adequacy and availability. Consider the use of and requirements for special audits (outsourced or contracted audits, virtual or e-audits, shared audits, etc.) as driven by costs, geography, etc. Evaluate results and adjust resources as needed on a regular basis. (Evaluate)

3. **Auditor training and development**
   Identify minimum audit knowledge and skill requirements for auditors. Provide training on various aspects of the audit process such as relevant standards, regulatory influences, facilitation techniques, etc. Provide training on diversity and cultural influences (ethnicity, gender, age, organized labor, etc.) and how such factors can affect communications and other interactions among audit participants. (Create)

4. **Audit program evaluation**
   Select the correct metric to evaluate the audit program, including tracking its effect on the bottom line and the risk to the organization. (Evaluate)

5. **Internal audit program management**
   Develop procedures, policies, and schedules to support the organization’s objectives. Review internal audit results to identify systemic trends. (Create)

6. **External audit program management**
   Develop procedures, policies, and schedules in support of the supplier management program, including supplier qualification surveys, surveillance audits, supplier improvement, etc. (Create)

7. **Best practices**
   Analyze audit results to standardize best practices and lessons learned across the organization. (Analyze)

8. **Organizational risk management**
   Analyze how the audit program affects an organization’s risk level and how the risk level can influence the number and frequency of audits performed. (Analyze)
   [Note: Tools and techniques for managing risk are covered in BOK area V.H.]

9. **Management review input**
   Examine and summarize audit program results, trends, and changes in risk to provide input to management reviews. (Evaluate)

B. Business and financial impact

1. **Auditing as a management tool**
   Use audit results to monitor continuous improvement, supplier management, customer satisfaction, etc., and to provide management with an independent view of the strategic plan’s effectiveness and how well it is deployed. (Analyze)

2. **Interrelationships of business processes**
   Identify how business units (receiving, product and process design, production, engineering, sales, marketing, field support, etc.) and multiple sites are interrelated, and recognize how their unique metrics and goals can be in conflict with one another. (Understand)

3. **Cost of quality (COQ) principles**
   Identify, describe, and analyze the audit program’s effect on the four COQ categories: prevention, appraisal, internal failure, external failure. (Analyze)
4. **Emerging roles of the auditor**
   Recognize new roles and responsibilities for auditors, such as being process consultants and facilitators who can help resolve internal issues, improve processes, and add value to the organization. (Understand)

**V Quality Tools and Techniques (26 Questions)**

A. **Basic quality and problem-solving tools**
   Identify, interpret, and analyze: 1) Pareto charts, 2) cause and effect diagrams, 3) flowcharts, 4) statistical process control (SPC) charts, 5) check sheets, 6) scatter diagrams, 7) histograms, 8) root cause analysis, 9) plan-do-check-act (PDCA). (Analyze)

B. **Process improvement techniques**
   1. **Six Sigma**
      Identify, interpret, and apply the Six Sigma DMAIC phases: define, measure, analyze, improve, control. (Apply)
   2. **Lean**
      Identify, interpret, and apply lean tools: 5S, standard operations, kanban (pull), error-proofing, value-stream mapping, etc. (Apply)

C. **Basic statistics**
   1. **Measures of central tendency**
      Identify, interpret, and use mean, median, and mode. (Apply)
   2. **Measures of dispersion**
      Identify, interpret, and use standard deviation and frequency distribution. (Apply)

D. **Process variation**
   1. **Common and special cause**
      Identify and distinguish between common and special cause variation. (Apply)

2. **Process performance metrics**
   Describe elements of Cp and Cpk process capability studies (process centering and stability, specification limits, underlying distribution, etc.), and how these studies and other performance metrics are used in relation to established goals. (Understand)

3. **Outliers**
   Describe their significance and impact. (Understand)

E. **Sampling methods**
   1. **Acceptance sampling plans**
      Identify and interpret these plans for attributes and variables data. (Understand)
   2. **Types of sampling**
      Describe and distinguish between random, stratified, and cluster sampling, and identify the uses and potential problems of non-statistical sampling. (Understand)

3. **Sampling terms**
   Define related terms including consumer and producer risk, confidence level, etc. (Understand)

F. **Change control and configuration management**
   Identify the principles of change control and configuration management systems as used in various applications: hardware, software (including security considerations), product, process, and service. (Understand)

G. **Verification and validation**
   Define, distinguish between, and use various methods of verifying and validating processes. (Analyze)

H. **Risk management tools**
   Identify methods for managing risk, including risk avoidance, mitigation, tradeoffs, etc., and describe tools and methods for estimating and controlling risk: failure mode and effects analysis (FMEA), hazard analysis and critical control points (HACCP), critical to quality (CTQ) analysis, health hazard analysis (HHA), etc. (Understand)

Note: Organizational risk management is covered in BOK area IV.A.8.]
Levels of Cognition
Based on Bloom’s Taxonomy—Revised (2001)
In addition to content specifics, the subtext for each topic in this BOK also indicates the intended complexity level of the test questions for that topic. These levels are based on “Levels of Cognition” (from Bloom’s Taxonomy—Revised, 2001) and are presented below in rank order, from least complex to most complex.

Remember
Recall or recognize terms, definitions, facts, ideas, materials, patterns, sequences, methods, principles, etc.

Understand
Read and understand descriptions, communications, reports, tables, diagrams, directions, regulations, etc.

Apply
Know when and how to use ideas, procedures, methods, formulas, principles, theories, etc.

Analyze
Break down information into its constituent parts and recognize their relationship to one another and how they are organized; identify sublevel factors or salient data from a complex scenario.

Evaluate
Make judgments about the value of proposed ideas, solutions, etc., by comparing the proposal to specific criteria or standards.

Create
Put parts or elements together in such a way as to reveal a pattern or structure not clearly there before; identify which data or information from a complex set is appropriate to examine further or from which supported conclusions can be drawn.

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