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# Collaboration and Quality

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The Acquisition Process is  
Hard to Get Right...

But Quality  
Principles Can Help



# Cancellation of the VH-71

## Navy Terminates Contract for VH-71 Presidential Helicopter

*(Source: US Department of Defense; issued June 01, 2009)*



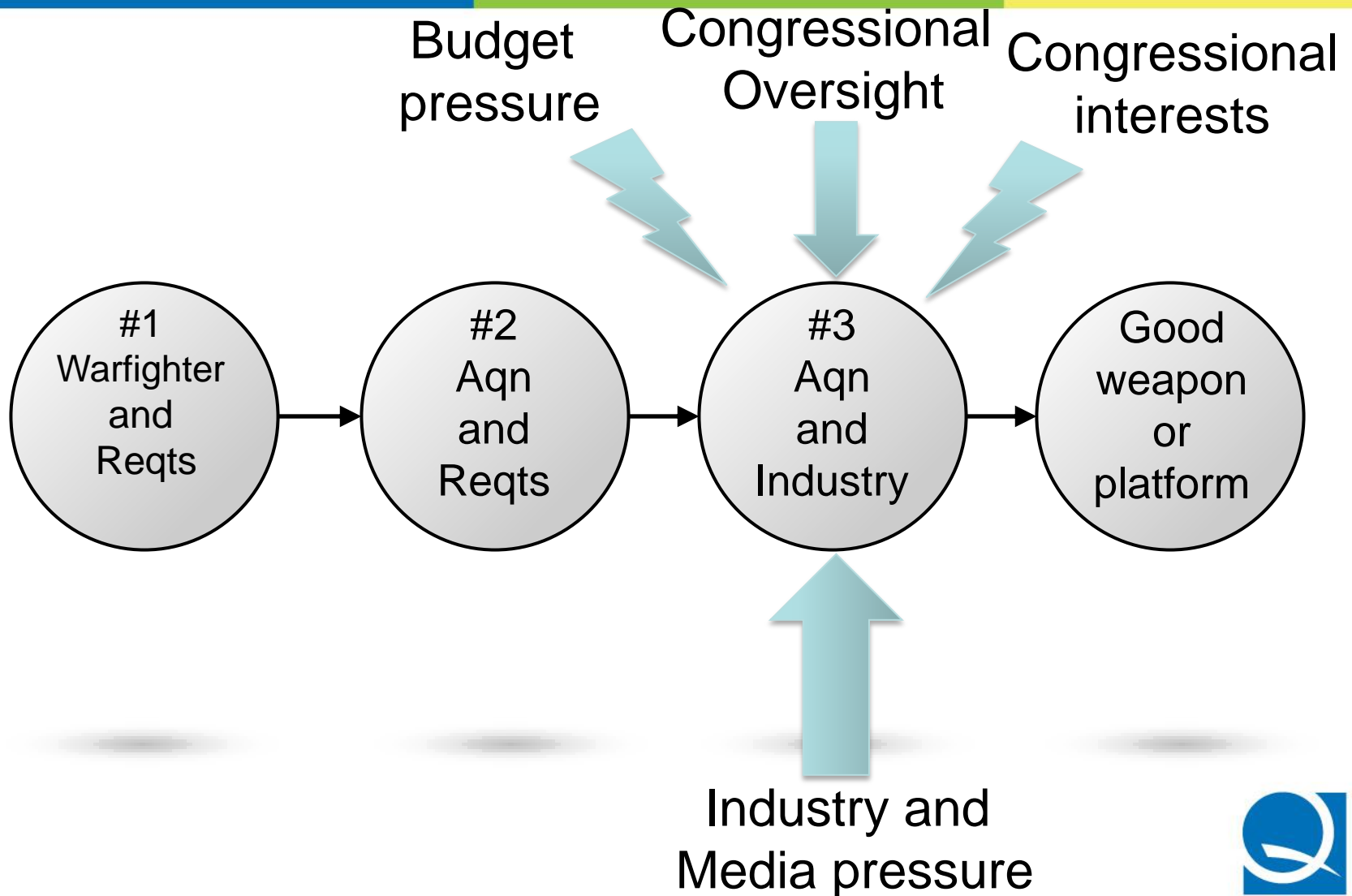
*Termination of the VH-71 Presidential helicopter program means the Pentagon will have to write off the \$3 billion spent to date, in addition to termination fees, and will still have to develop a new program. (AgustaWestland photo)*

# And, of course, \$800 Toilet Seats

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# Three Critical Acquisition Collaborations



# C-17



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Quality principles can be the  
difference between success  
and failure

# Final Thoughts

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- A good weapon or system is impossible without effective collaboration
- Collaboration is impossible without trust
- Trust is greatly enhanced when we use quality principles